TOWN OF COBOURG HOLDINGS INC.

ANNUAL REPORT 2017





Lakefront's reliability, safety, and cost efficiency metrics are among the highest in the province and we intend on continuing this trend in the future years.

TABLE OF CONTENTS

A Letter to Our Customers	4
Company Profile	5
Town of Cobourg Holdings Inc.	6
Lakefront Utility Services Inc.	7
Lakefront Utilities Inc.	8
2017 at a Glance	9
Investing in People	10
Putting Safety First	11
Designing & Maintaining a Reliable System	12
Improving Distribution with Technology	13
Helping Customers Reduce Energy & Save On Electricity Bills	14
Focusing on the Customer	15
Engaging Our Customers	16/17
Finance & Regulatory	18
Lakefront Utilities Inc.'s Income Statement	19
Collaborating for Efficiencies	20
Community Pride	21
Notes	22

CORPORATE MISSION

We are a community based corporation dedicated to the responsible management and delivery of safe, reliable, integrated services.

CORPORATE VISION

To be recognized as a company committed to innovation, prosperity, and service excellence, valued by our customers, and reinvesting in our community's future.

VALUES

We are a team that is recognized for being honest, motivated, respectful, and reliable.

A LETTER TO OUR CUSTOMERS

The Town of Cobourg Holdings Inc. celebrated another successful year in 2017. Holdco's unique mix of service and innovation has characterized our company over time and continues to be imperative. We value the communities that we serve and the environment in which we operate and most importantly, we value our cooperative ownership structure. Based on this, we identified several initiatives, metrics, and targets that will enable us to continue to drive greater efficiency and effectiveness across customer service, operations, capital deployment, and administration. Finding efficiencies is central to our actions and strategies and is enshrined in all that we endeavour to achieve.

We have assembled a team of talented and experienced staff who are dedicated to transforming Holdco into a disciplined, customer-focused, and commercially oriented electric service provider. We are becoming significantly more customer and performance driven by focusing on company-wide accountability, productivity, and efficiency while engaging more proactively with our communities.

We are fortunate to have a strong foundation for growth upon which to build, and are aware that there are opportunities for us to enhance customer service and improve our execution capabilities across the business. We recognize that our customers feel the pressure of increases to their electricity bills. We are doing our part to keep Lakefront's portion of the bill as low as possible and continue to pursue ways to find efficiencies within our operations. Lakefront goes beyond providing reliable service at the lowest possible cost by responding to the evolving expectations of our customers. We continue to provide customers with meaningful conservation programs, so they can take greater control of their consumption and manage their bills. We have also improved customer engagement through increased presence on social media, the introduction of a mobile application, extra communication via customers' monthly bills, and increased involvement within the community.

Lakefront's reliability, safety, and cost efficiency metrics are among the highest in the province and we intend on continuing this trend in the future years.

The movement towards a more connected industry brings with it the emerging issue of cyber security and the potential for interference with the delivery of safe, reliable power to our customers. Protecting our customers, our infrastructure, and our service is at the forefront of our strategic planning. The current state of the electricity sector is grounded through public policy that ensures the sustainability of generation, transmission, and distribution, while considering economic and environmental consequences. We continue to prioritize the renewal of our electric distribution infrastructure, balancing our obligations to accommodate growth while addressing the upkeep and replacement of its aging infrastructure. In the past year, we have continued our aggressive investment in our system, setting out a new vision for the company: to be a leading partner in a smart energy future.



Gil Brocanier Mayor of the Town of Cobourg Chair of Town of Cobourg Holdings Inc.

Dereck C. PaulPresident, Lakefront Group of Companies

In 2017, Lakefront committed to new technologies to enhance customer choice and allow for more technology and innovation to exist across the grid.

Holdco continues to move the organization forward and do our part to modernize Ontario's electrical grid. We believe that we have multiple opportunities to create increased value for our customers and shareholders. We are confident that we can build on our strong operational and financial performance and improve further as we progress through this new regulatory period.

Dereck C. Paul

President, Lakefront Group of Companies

Gil Brocanier

Mayor of the Town of Cobourg Chair of Town of Cobourg Holdings Inc.

PAGE 04 2017 | ANNUAL REPORT

OUR COMPANY **PROFILE**

Town of Cobourg Holdings Inc. ("Holdco") was incorporated under the Business Corporation Act (Ontario) on April 12, 2000 and through its affiliates, is engaged in the distribution of electricity and associated business activities. The company serves over 10,300 residential and commercial customers across the Town of Cobourg and the Village of Colborne.

Holdco serves its customers through two operations:



Lakefront Utilities Lakefront Uakefront Uakefr

LAKEFRONT UTILITIES INC.(LUI)

Lakefront Utilities Inc. (LUI) — a regulated utility through which it distributes electricity and promotes energy conservation;





Lakefront Utility Services Inc.

LAKEFRONT UTILITY SERVICES INC. (LUSI)

a non-regulated services company which provides services to Municipalities related to the design, operation, and

maintenance of water systems and high speed dedicated data systems.

The Corporation of the Town of Cobourg is the majority shareholder of Holdco with the Township of Cramahe (Colborne) owning one share.





TOWN OF COBOURG HOLDINGS INC.

BOARD OF DIRECTORS



The Board of Directors of Holdco provide leadership by overseeing the companies' operations, approving business practices, policies, and strategic goals, and helping to guide management decisions. Holdco, its affiliates, its Board of Directors, and its management are committed to the highest standards of corporate governance and business ethics. Although not publicly traded, the Board and management team target compliance with the corporate governance guidelines of the Canadian Securities Act and the requirements of the Ontario Energy Board's Affiliate Relationship Code. The Board of Directors is made up of members fully independent of management.

TOWN OF COBOURG HOLDINGS INC. BOARD OF DIRECTORS & EXECUTIVES

Photo from Left to Right:

FRONT ROW

Cramahe Mayor Marc Coombs, Cobourg Mayor Gil Brocanier

BACK ROW

John Farrell, Vice Chair Peter Chilibeck, Barry Gutteridge, Corporate Secretary Susan Spicer, Tony Farren, President and CEO Dereck Paul, Manager of Regulatory Compliance and Finance Adam Giddings

PAGE 06 2017 | ANNUAL REPOR

OUR **COMPANIES**



Lakefront Utility Services Inc.

Lakefront Utility Services Inc. (LUSI) provides the human resources, administrative, financial, and operational services to Holdco and its subsidiaries in compliance with applicable regulations.

LUSI provides customer-focused and cost-effective multiutility services so that customers benefit from service advantages and economies of scope, scale, and cost savings.

LUSI also operates the Water Systems for the Town of Cobourg, Village of Colborne and the Hamlet of Grafton, as well as offering fibre-optic high-speed dedicated data systems.



LAKEFRONT UTILITY SERVICES INC. BOARD OF DIRECTORS

Photo from Left to Right: Chairman Peter Chilibeck, Marc Coombs, Bill Pyatt



WATER DEPARTMENT



Lakefront Utilities Inc.

Lakefront Utilities Inc. (LUI) holds the Ontario Energy Board license to own and operate an electricity distribution system which delivers electricity to customers in the Town of Cobourg and Village of Colborne.

While LUI owns the wires, poles, transformers, and meters that bring electricity from the provincial electricity transmission grid to the doors of over 10,400 homes and businesses, the electrical system is operated by the employees of Lakefront Utility Services Inc. (LUSI).

Lakefront Utilities Inc. has endeavored into renewable resources and generation. LUI has one solar installation in place, with plans to grow their generation portfolio.



LAKEFRONT UTILITIES INC. BOARD OF DIRECTORS

Gil Brocanier, Chairman Barry Gutteridge, Stanley Stewart



ELECTRIC DEPARTMENT

LAKEFRONT UTILITIES INC. 2017 AT A GLANCE

DISTIBUTION REVENUE

\$4,259,891

OTHER REVENUE

\$291,633

ADJUSTED RETURN ON EQUITY

6.11%

HOURS WITHOUT A LOST TIME INJURY

275,649

MW PEAK DEMAND

41,885 MW

SERVICE AREA POPULATION

24,300

SERVICE TERRITORY (URBAN)

28 sq./km

Inbound Customer Calls

17,552

TOTAL KILOMETERS OF OVERHEAD LINE

156 км

TOTAL MICRO FIT PROJECTS IN LUI TERRITORY

SAIDI1

²Number of power interruptions average customer's experiences yearly

¹Number of minutes average customer's power is off yearly

CONTRIBUTIONS TO COMMUNITY CAUSES & INITIATIVES

TOTAL SHAREHOLDER EQUITY

\$4,204,957

NET INCOME

\$258,987

BILLING ACCURACY RATE

99.97%

EMPLOYEES

MW PEAK LOAD

37,703 MW

DIVIDENDS & INTEREST TO THE TOWN OF COBOURG

\$507,500

CUSTOMER SATISFACTION SCORE

76.1%

TOTAL NUMBER OF ELECTRIC METERS

10,448

TOTAL KILOMETERS OF UNDERGROUND LINE

63 KM

NUMBER OF DISTRIBUTION STATION TRANSFORMERS

SAIFI²

0.18

LOWEST OPERATIONS. MAINTENANCE & ADMINISTRATION COSTS IN ONTARIO

2017 | ANNUAL REPORT

INVESTING In People

The electrical industry is constantly changing, and Holdco is continually evolving its corporate culture and structure to meet tomorrow's demands. Holdco strives to attract an adaptable and creative workforce that embraces change and provides those employees with challenging, rewarding, enjoyable, and fulfilling careers. Holdco helps to balance career and personal life through supportive human resource policies and management approaches.

LISTENING

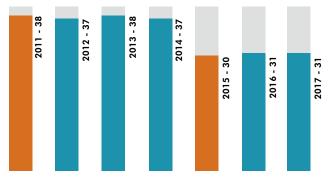
The company issued an employee engagement survey in 2017 to enhance employee satisfaction and the culture of the organization. Issues were identified, and a plan was created to address the concerns of staff and to work collectively as a team to promote positive change.

TRAINING

Learning and development was identified as one of the drivers with the highest potential for positive impact on employee engagement. In 2017, departments took advantage of 100% of their training budgets, increasing learning and development activities from 2016.

Holdco is committed to having an appropriately sized workforce in place to execute our strategy, while also remaining mindful of efficiency objectives.

FULL TIME EQUIVALENCY - 2011 TO 2017



INTRODUCING STUDENTS TO THE UTILITY SECTOR

Two children of Lakefront employees had a fun and educational day when they participated in Take Our Kids to Work Day on November 1, 2017. The group received safety training and donned the required personal protective equipment before travelling to the utility's garage where each student had a chance to take a bucket truck ride 60 feet above the ground.



2017 SICK DAYS DECREASED 4.5%

3.34 DAYS

PAGE 10 2017 | ANNUAL REPORT

PUTTING **SAFETY FIRST**

Nothing is more important to Holdco than the health and safety of its employees, their families, and the communities that it serves. Holdco strives to create a culture of safety where employees are empowered, accountabilities are clear, and outcomes are tied to measurable objectives and goals.



HOLDCO CELEBRATES SAFETY MILESTONE

In July, Holdco achieved 250,000 Hours with no lost time injury. This safety milestone is an exceptional accomplishment for a small utility of 31 employees, as this achievement marks no lost time injuries since May 2013. In recognition of achieving this milestone, Lakefront received the Infrastructure Health & Safety Association's President's Award.

JOINT HEALTH & SAFETY COMMITTEE

The Joint Health & Safety Committee meets bi-monthly to discuss any outstanding business, review recent inspections, plan safety campaigns, and prepare for any changes to safety codes. In 2017, one member of the JHSC received their Level II Certification as per the Workplace Safety and Insurance Board, and the JHSC conducted 54 facility inspections.

SAFETY TRAINING

25 Department Safety Meetings15 Safety Orientation Meetings



JOINT HEALTH & SAFETY COMMITTEE

DESIGNING & MAINTAINING A RELIABLE SYSTEM

INFRASTRUCTURE UPGRADES

A critical element of LUI's success is the ongoing maintenance and construction programs that ensure the long-term integrity and sustainability of the distribution system.

Capital work continued to increase at a significant rate in 2017, challenging the employees that design, construct, operate, and maintain the electricity distribution system within LUI's service area. The dedicated and professional staff performed their respective functions extremely well, allowing the organization to continually meet and exceed the expectations of shareholders and customers.

CAPITAL WORK

Holdco's capital expenditures in 2017 were \$2,279,004 which included the following;

Conversion of Primary Distribution System from 4kV to 28kV on the following streets:

- Daintry Crescent
- Ewing Street
- Beatty Crescent
- Mackechnie Crescent
- Westwood Drive
- Willow Crescent
- Albert Street

Substation Rebuilds:

- Victoria Street, Colborne
- Durham Street, Colborne

Pole Replacement:

- James Street

Overhead to underground conversion:

- Albert Street

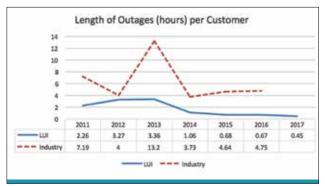
MAINTENANCE

The ongoing maintenance of LUI's electrical distribution system is critical to ensuring the delivery of safe and reliable electricity to customers.

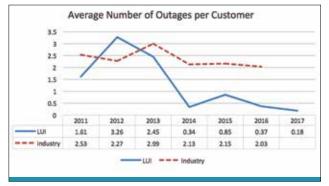
- 108 new poles installed
- 20 pole mounted transformers replaced
- 21 pad mounted transformers replaced
- 3.11 km of overhead wire installed
- 3.27 km of underground cable installed

RELIABILITY

Holdco's Corporate Mission is to deliver safe, reliable integrated services to the communities it serves. The number of minutes the average customer's power is off yearly (SAIDI) and number of power interruptions the average customer experiences yearly (SAIFI) reflect LUI's continued dedication to that mission in 2017 as Lakefront Utilities continues to improve on their stats year-over-year and exceed industry standards.



SAIDI 2017



SAIFI 2017

PAGE 12 2017 | ANNUAL REPORT

IMPROVING DISTRIBUTION WITH TECHNOLOGY

In 2017, Lakefront Utilities introduced new technologies and processes to enhance the monitoring, reliability, and performance of the distribution system.

The Victoria and Durham substations in Colborne were commissioned and went live on Lakefront's Supervisory Control and Data Acquisition system giving staff a real-time picture of how the system is operating.

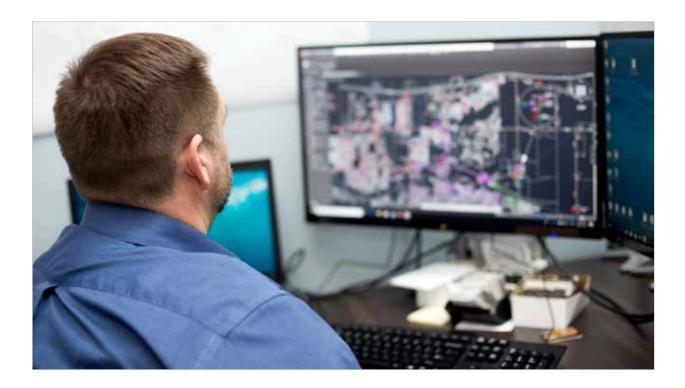
Upgrades to Lakefront's Geographic Information System (GIS) enabled staff to capture, store, analyze, manage, and present spatial data representing electric and fibre infrastructure throughout Cobourg and Colborne. The operations department hired two summer students who worked on verification programs to analyze and collect asset attribute data from the field.

Through these programs, Lakefront can now accurately map the following assets:

- Distribution transformers
- Switches
- Poles
- Streetlights
- Overhead primary wires (44kV, 28 kV and 4 kV)
- Overhead secondary wires (secondary bus and residential/commercial services)
- Underground primary and secondary services
- Fibre infrastructure

The Geographic Information System is the foundation on which Lakefront is building outage management applications to enhance the reliability and performance of the distribution system.

In 2017, Lakefront implemented Savage Data System's Outage Management System which provided staff with the ability to perform transformer loading and the ability to track and monitor outage events at different times of the year which improved Lakefront's SAIDI, SAIFI, and CAIDI statistics.



HELPING OUR CUSTOMERS

Provincial Save on Energy programs, offered by the Independent Electricity System Operator and delivered by Lakefront Utilities Inc., helped customers better understand their energy use and reduce their usage through a range of programs, resources, and incentives.

SAVE ON ENERGY - FOR HOME

Heating & Cooling Program
Coupon Program
Residential New Construction Program
Home Assistance Program

SAVE ON ENERGY – FOR BUSINESS

Retrofit Program
Small Business Lighting Program
High Performance New Construction Program
Audit Funding Program
Process & Systems Upgrade Initiative

SMALL BUSINESS LIGHTING YIELDS BIG RESULTS

In 2017, Lakefront Utilities Inc. helped more than 35 small business customers receive up to \$2,000 each in free lighting upgrades through Save On Energy's Small Business Lighting program. Thanks to the turn-key program, the utility's contractors arrived at businesses as scheduled, audited the existing lighting, then installed the lighting for free. Participating businesses are enjoying both their new lighting and the savings on their Lakefront Utilities bills.

HOMEOWNERS COUPONED THEIR WAY TO LOWER ELECTRICITY BILLS

Homeowners in Cobourg and Colborne showed their enthusiasm for LED bulbs by redeeming thousands of Save on Energy lighting coupons throughout 2017. Excitement for the high-quality, energy-efficient lighting allowed Lakefront Utilities to hit 235% of the utility's Save on Energy Coupons target for 2017.

CUSTOMERS CASH IN ON ENERGY EFFICIENCY

Local commercial and industrial customers received approximately \$200,000 cumulatively in incentives through their participation in Save on Energy's Retrofit program in 2017. Lakefront Utilities assisted over 20 customers in completing efficiency projects from lighting upgrades to motor and heating installations to new control systems in an effort to make their business more energy efficient.







PAGE 14 2017 | ANNUAL REPORT

FOCUSING ON THE CUSTOMER

CUSTOMER CENTRIC

Maintaining a high level of customer satisfaction through quick, efficient, and reliable service is a top priority for Holdco. In 2017, Holdco expanded how it communicated with its customers through increased presence at community events, and by increasing interactions and convenience via new technologies.

EXCEEDING QUALITY PERFORMANCE STANDARDS

The Ontario Electricity Board established quality performance standard metrics to create an environment for electricity distributors to operate effectively, continually improve productivity, and focus on customer value. The snapshot below of Lakefront Utilities Inc.'s 2017 Scorecard demonstrates the effectiveness of LUI's customer centric approach.



CUSTOMER SERVICE DEPARTMENT

LU	JI 2017 Scorecard Results	OEB Approved Standard (yearly)
First Contact Resolution	99.92%	*
Appointment Scheduling	96.65%	90%
Appointment Met	100%	90%
Telephone Accessibility	91.95%	65%
Telephone Call Abandon Rate	0.25%	65%
Written Response Enquiries	100%	80%
Reconnection Performance Stando	ard 100%	85%

LAKEFRONT LAUNCHES MOBILE APPLICATION

In 2017, Lakefront launched a Mobile Application to give its customers an automated and simple way to manage their electricity and water accounts, receive outage notifications and learn about conservation programs all from the comfort of their mobile device.



This app is one of the first mobile utility solutions in

Ontario to bring this information to the fingertips of the customer. The app complements current customer service offerings through mobile innovation and technology.

The app is part of a pilot project with Screaming Power and Cornerstone Hydro Electric Concepts, and was made possible through the assistance of Screaming Power, Cornerstone Hydro Electric Concepts, the Federal Economic Development Agency for Southern Ontario, Northumberland's Collaborative Economic Development Projects, and the Ontario Centres of Excellence.

ASSISTING CUSTOMERS WITH THEIR BILLS

Through community outreach, energy education, conservation, and provincial programs, Lakefront Utilities assisted customers in reducing the burden felt by utility bills. The 8% Provincial Rebate came into effect on January 1st, with the Province's Fair Hydro Plan following shortly after on July 1, reducing Time of Use and RPP rates an additional 17%. Lakefront Utilities contracted GreenSaver to deliver the IESO's Home Assistance Program to 15 low-income households, and LUI supplied emergency funds via the Low-Income Energy Assistance Program (LEAP) to 12 customers.

In November, the OEB issued a Decision and Order banning utilities from disconnecting homes for nonpayment during the winter, as well as ordering all homes currently disconnected to be reconnected without charge.

As of December 31, 2017, Lakefront Utilities had 615 customers on the Ontario Electricity Support Program which is designed to lower electricity bills through on-bill credits of between \$35 and \$75 per month for eligible low-income households.

ENGAGING OUR CUSTOMERS

JANUARY

8% Provincial Rebate in Effect

LUSI sponsors 2017 Ontario Curling Championships in Cobourg



FEBRUARY

LUSI sponsors Cobourg **Business Achievement Awards**



MARCH

LUSI implements multi-year Water Meter Replacement Program



APRIL

Provincewide Save on FNERG Coupon Event

Energy Spring POWER WHAT'S NEXT

LUSI sponsors Cobourg Civic Awards

LUSI hosts a booth at the Spring Home & Leisure Show

JUNE

LUSI participates in the Biggest Coffee Morning in support of Northumberland Hills Hospital

LUSI staff participates in Northumberland United Way's Day of Caring

LUSI launches a Community Lead Sampling Program

Holdco releases 2016 Annual Report



JULY

Fair Hydro Plan

Holdco celebro Hours worked v Time Injury

MAY

LUSI awards four \$1,000 Scholarships to Local Youth



Holdco = Town of Cobourg Holdings Inc.

LUI = Lakefront Utilities Inc.

LUSI = Lakefront Utility Services Inc.

PAGE 16

OCTOBER

Province-wide Save on Energy Deal Days Coupon Event

LUI participates in Tri Association Conference with Northumberland Manufacturers' Association

LUSI hosts Chilli Cookoff for Workplace Campaign in support of Northumberland United Way



SEPTEMBER

Holdco releases first seasonal Newsletter

Holdco hosts Charity Golf Tournament

LUI's 2016 Scorecard Released



AUGUST

LUSI participates in Downtown Cobourg's Summer Sidewalk Sale



」L

in Effect

ates 250,000

with no Lost

DECEMBER

LUSI donates \$3,700 to GRCA's Nature Nuts Summer Camp program



LUI receives approval from the OEB to raise distribution rates effective January 2018

NOVEMBER

Holdco releases Winter Newsletter

Ontario Energy Board issues ban on winter disconnections

LUSI and the Cobourg Police Services raise \$4,000 for mental health during My MO Challenge

LUSI participates in Take Your Kids to Work Day

LUSI launches mobile application



LUI partners with Ontario Chamber of Commerce to host Know Your Power event.



FINANCE & REGULATORY

Holdco continues to record solid financial performance metrics. Key factors to this financial success are effective business planning, a continuous focus on operational efficiency, and managing capital and expense expenditures to budget. Holdco analyzes budgets, trends, and performance monthly and makes decisions that help manage the cost, reliability, and availability of electricity supply to its customers on the long-term.

Lakefront Utilities' revenue is from charges to its customers for delivery of electricity through its low-voltage distribution system. Distribution charges have two components: a fixed monthly service charge and a volumetric charge based on electricity consumption or demand. LUI's rates are regulated and approved by the Ontario Energy Board. Distribution revenues in 2017 remained steady and Holdco has had a long-term trend of strong growth in shareholder's equity while maintaining interest payments. LUI continued its focus on operational efficiency in 2017, maintaining the 4th lowest cost per customer.

Lakefront's costs are essential in order to comply with the Distribution System Code, environmental requirements, and government direction, and to maintain distribution business service quality and reliability at targeted performance levels.

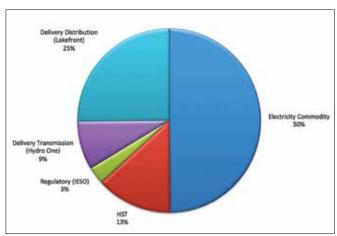
The cost of electricity includes charges that are collected by Lakefront Utilities Inc. on behalf of other organizations within the province's electricity system. The strength and reliability of the local distribution system and the reasonable price of electricity enhances LUI's ability to attract and retain businesses and foster economic growth. Lakefront Utilities Inc. is doing its part to keep its portion of the bill as low as possible, ensuring that electricity prices are competitive.

Lakefront Utility Services Inc. continues to leverage the company's fibre assets to sell fibre-optic capacity to

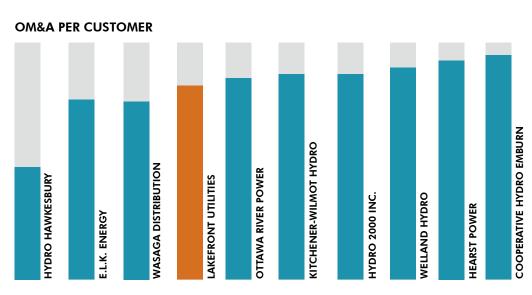
other large corporations, government agencies, and healthcare and educational institutions. LUSI's strategic focus associated with fibre services has evolved to meet the changing needs of the business and to continuously improve their service offering. However, the loss of a fibre customer in late 2016 resulted in a substantial decrease in revenue in 2017.



FINANCE DEPARTMENT



YOUR ELECTRICITY BILL



CONSOLIDATED INCOME STATEMENT

	2017	2016
REVENUE		
Service revenue	4,549,480	4,712,792
Cost of power revenue	29,030,376	31,183,723
Contributions in aid of construction	120,735	114,209
	33,700,591	36,010,724
COST OF SALES		
Cost of power purchased	29,030,376	31,183,723
GROSS PROFIT	4,670,215	4,827,001
OTHER OPERATING REVENUE	946,282	1,050,391
GROSS INCOME FROM OPERATIONS	5,616,497	5,877,392
EXPENSES		
Amortization	1,223,891	1,219,665
Community initiatives	67,098	60,900
Customer billing and collecting	548,285	473,005
Interest	733,464	771,031
General and administration	1,579,257	1,451,929
Distribution	833,309	840,862
	4,985,304	4,817,392
INCOME BEFORE INCOME TAXES	631,193	1,060,000
PROVISION FOR INCOME TAXES	200,216	269,774
NET INCOME	430,977	790,226

COLLABORATING FOR EFFICIENCIES

Being an active member of industry associations allows Holdco to stay current.

As a paid member of industry associations, LUI is able to seek further opportunities for efficiencies, collaboration, streamlined costs, and to provide value to our customers and to shareholders.

CORNERSTONE HYDRO ELECTRIC CONCEPTS

Lakefront is a member of Cornerstone Hydro Electric Concepts (CHEC), a collaborative organization of 15 small utilities that share resources and expertise to provide cost efficiencies and best practices to all members of the association. LUI benefits from the support available through CHEC in Finance, Regulatory, Operations, and Conservation and Demand Management by gaining access to economies of scale and ensuring all areas of its operations are as efficient and cost effective as possible.

ELECTRICITY DISTRIBUTORS ASSOCIATION

The Electricity Distributors Association (EDA) provides analysis, networking opportunities, and a collective voice on issues vital to its members' business success. It represents Ontario's local electricity distribution sector, which safely and reliably delivers power to millions of homes, businesses, and public institutions. The EDA focuses exclusively on the issues and needs of the local electricity utilities, such as LUI, who are the consumerfacing companies responsible for the actual delivery of electricity to homes, businesses, and public institutions.

UTILITIES STANDARDS FORUM

Utilities Standards Forum (USF) is a non-profit, volunteer-based corporation owned by 50 Ontario electricity distributor members that service over 1.9 million customers. Its primary purpose is to develop and maintain system design standards approved to Regulatory 22/04. USF also offers member representatives a mechanism for collaboration and networking on other common technical challenges and regulatory requirements.





PAGE 20 2017 | ANNUAL REPORT

COMMUNITY PRIDE

Holdco prides itself on being a good corporate citizen. The company sponsors, organizes, volunteers, and participates in a variety of events which benefit many organizations. This activity highlights one of the company's Corporate Visions which is to give back to the communities which Holdco serves.



10











NOTES

FROM PERVIOUS PAGE

- 1. Business Achievement Awards
- 2. Holdco's Charity Golf Tournament
- 3. Northumberland's Biggest Coffee Morning
- 4. Northumberland United Way's Day of Caring
- 5. Take Your Kids to Work Day
- 6. Donation to Ganaraska Region Conservation Authority
- 7. Northumberland Manufacturers' Association Golf Tournament
- 8. Cobourg DBIA Summer Sidewalk Sale
- 9. My Mo Challenge
- 10. Showcase of Delectables
- 11. Northumberland United Way Campaign

PAGE 22 2017 | ANNUAL REPORT



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